

# Builders Trend Report

*Duval County  
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**Metro Market Trends, Inc.**

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## Duval

	---- JAN 2016 ----		---- JAN 2015 ----		---% Change ---		---- 2016 YTD ----		---- 2015 YTD ----		---% Change ---	
	Number	\$ Volume	Number	\$ Volume	Number	\$ Vol	Number	\$ Volume	Number	\$ Volume	Number	\$ Vol
Total Real Estate Transactions	2,573	581,307,721	2,375	384,729,130	8.34	51.10	2,573	581,307,721	2,375	384,729,130	8.34	51.10
Total Mortgages Associated with Transactions	937	323,708,300	724	226,783,400	29.42	42.74	937	323,708,300	724	226,783,400	29.42	42.74

## Duval

	---- JAN 2016 ----		---- JAN 2015 ----		---% Change ---		---- 2016 YTD ----		---- 2015 YTD ----		---% Change ---	
	Number	\$ Volume	Number	\$ Volume	Number	\$ Vol	Number	\$ Volume	Number	\$ Volume	Number	\$ Vol
Total Transactions	2,085	234,602,921	1,996	206,679,730	4.46	13.51	2,085	234,602,921	1,996	206,679,730	4.46	13.51
Total Mortgages Associated with Transactions	875	151,984,300	674	121,891,300	29.82	24.69	875	151,984,300	674	121,891,300	29.82	24.69

\*Note: "Residential" represents Single Family, Condominia, Townhome units, and PreSold Permits combined.

## SINGLE FAMILY SALES - NUMBER OF UNITS FOR JAN 2016

	---- JAN 2016 ----		---- JAN 2015 ----		---- DEC 2015 ----		--- 2016 to Date ---	
	Total	%	Total	%	Total	%	Total	%
New Sales (Transfers)	137	10.32	109	9.86	212	13.06	137	10.32
New Sales (Permits)	8	0.60	11	0.99	11	0.68	8	0.60
Total New Sales	145	10.93	120	10.85	223	13.74	145	10.93
Resales	1,182	89.07	986	89.15	1,400	86.26	1,182	89.07
Total	1,327	100.00	1,106	100.00	1,623	100.00	1,327	100.00

## SINGLE FAMILY SALES - SALES VOLUME FOR JAN 2016

	---- JAN 2016 ----		---- JAN 2015 ----		---- DEC 2015 ----		--- 2016 to Date ---	
	Dollar	%	Dollar	%	Dollar	%	Dollar	%
New Sales (Transfers)	37,062,300	18.18	32,296,500	19.17	63,024,300	22.09	37,062,300	18.18
New Sales (Permits)	1,687,421	0.83	4,666,530	2.77	4,213,940	1.48	1,687,421	0.83
Total New Sales	38,749,721	19.01	36,963,030	21.94	67,238,240	23.57	38,749,721	19.01
Resales	165,131,000	80.99	131,512,400	78.06	218,012,700	76.43	165,131,000	80.99
Total	203,880,721	100.00	168,475,430	100.00	285,250,940	100.00	203,880,721	100.00

## SINGLE FAMILY SALES - AVERAGE SALES PRICE JAN 2016

	JAN 2016	JAN 2015	DEC 2015	2016 to Date
New Sales (Transfers)	270,528	296,298	297,284	270,528
New Sales (Permits)	210,928	424,230	383,085	210,928
Total New Sales	267,239	308,025	301,517	267,239
Resales	139,705	133,380	155,723	139,705
Total	153,640	152,329	175,755	153,640

## SINGLE FAMILY SALES - MEDIAN SALES PRICE JAN 2016

	JAN 2016	JAN 2015	DEC 2015	2016 to Date
New Sales (Transfers)	260,100	240,000	253,200	260,100
New Sales (Permits)	127,375	300,000	305,000	127,375
Total New Sales	259,900	250,950	256,812	259,900
Resales	105,000	105,000	127,000	105,000
Total	119,900	119,750	144,900	119,900

\* New Sales (Transfers) represent the deed transfers of property from Builders.

\*\* New Sales (Permits) represent the construction of presold homes on property owned by individuals.

Duval

Builder	---- JAN 2016 ----		---- JAN 2015 ----		---- DEC 2015 ----		--- 2016 to Date ---	
	Units	Percent	Units	Percent	Units	Percent	Units	Percent
1 D R HORTON INC	28	19.31	37	30.83	39	17.49	28	19.31
2 LENNAR HOMES LLC	19	13.10	20	16.67	31	13.90	19	13.10
3 KB HOME JACKSONVILLE INC	13	8.97	7	5.83	18	8.07	13	8.97
4 DREAM FINDERS HOMES LLC	12	8.28	3	2.50	5	2.24	12	8.28
5 PULTE HOME CORP	11	7.59	3	2.50	27	12.11	11	7.59
6 RICHMOND AMERICAN HOMES OF FLORIDA LP	6	4.14	3	2.50	13	5.83	6	4.14
7 WEEKLEY HOMES LLC	6	4.14	4	3.33	1	0.45	6	4.14
8 AV HOMES	4	2.76			3	1.35	4	2.76
9 LANDON HOMES LLC	4	2.76	2	1.67	9	4.04	4	2.76
10 ADAMS HOMES OF NORTHWEST FLORIDA	3	2.07	2	1.67	3	1.35	3	2.07
11 AVATAR PROPERTIES INC	3	2.07					3	2.07
12 CORNERSTONE HOMES LLC	3	2.07			5	2.24	3	2.07
13 MARONDA HOMES	3	2.07	1	0.83	2	0.90	3	2.07
14 MATTAMY HOMES	3	2.07	1	0.83	12	5.38	3	2.07
15 ADVANTAGE HOME BUILDERS INC	2	1.38	1	0.83	3	1.35	2	1.38
16 D.S. WARE CO INC	2	1.38			1	0.45	2	1.38
17 HCC TAMAYA RESIDENTIAL LLC	2	1.38	6	5.00	8	3.59	2	1.38
18 HOOSE HOMES & INVESTMENTS LLC	2	1.38			2	0.90	2	1.38
19 SEDA CONSTRUCTION	2	1.38			3	1.35	2	1.38
20 ASHLEY HOMES LLC	1	0.69					1	0.69
21 DREES HOMES OF FLORIDA INC	1	0.69	2	1.67	1	0.45	1	0.69
22 HABITAT FOR HUMANITY OF JAX INC	1	0.69	2	1.67	1	0.45	1	0.69
23 PAYNE ROBERTS LLC	1	0.69			2	0.90	1	0.69
24 PROVIDENCE CONST. CO.	1	0.69	8	6.67	4	1.79	1	0.69
25 RIVERSIDE HOMES OF NORTH FL INC	1	0.69			5	2.24	1	0.69
26 SPRINGFIELD BUILDERS LLC	1	0.69					1	0.69
27 STANDARD PACIFIC OF FLORIDA	1	0.69	1	0.83	6	2.69	1	0.69
28 TERRAWISE HOMES INC	1	0.69					1	0.69
29 BLOSAM CONSTRUCTION INC					1	0.45		
30 CUSTOM HOMES BY BRYAN LENDRY INC					1	0.45		
31 DYKES AND ASSOC CONSTRUCTION INC					1	0.45		
32 JACK LEE CONSTRUCTION INC			1	0.83				
33 MERCEDES PREMIER HOMES LLC			1	0.83	1	0.45		
34 QUALITY DISCOUNT ROOFING LLC					1	0.45		
35 WITTCO CONSTRUCTION INC					1	0.45		
36 INDIVIDUAL	4	2.76	4	3.33	1	0.45	4	2.76
37 OTHER BUILDERS	4	2.76	11	9.17	12	5.38	4	2.76
Totals	145		120		223		145	

NOTE: "New Sales" represent the deed transfer of single family homes from builders to individuals and the construction of presold homes on property owned by individuals.

## Duval

Builder	---- JAN 2016 ----		---- JAN 2015 ----		---- DEC 2015 ----		--- 2016 to Date ---	
	Total Dollar	Market Share %	Total Dollar	Market Share %	Total Dollar	Market Share %	Total Dollar	Market Share %
1 D R HORTON INC	5,751,900	14.84	8,408,800	22.75	9,280,900	13.80	5,751,900	14.84
2 LENNAR HOMES LLC	5,232,300	13.50	4,652,700	12.59	7,920,800	11.78	5,232,300	13.50
3 KB HOME JACKSONVILLE INC	3,498,800	9.03	1,617,300	4.38	5,100,500	7.59	3,498,800	9.03
4 DREAM FINDERS HOMES LLC	3,204,500	8.27	648,100	1.75	1,633,800	2.43	3,204,500	8.27
5 WEEKLEY HOMES LLC	2,894,700	7.47	1,883,500	5.10	459,800	0.68	2,894,700	7.47
6 PULTE HOME CORP	2,165,800	5.59	867,100	2.35	5,292,200	7.87	2,165,800	5.59
7 RICHMOND AMERICAN HOMES OF FLORIDA LP	2,110,300	5.45	1,010,300	2.73	5,031,600	7.48	2,110,300	5.45
8 AV HOMES	1,399,600	3.61			844,100	1.26	1,399,600	3.61
9 CORNERSTONE HOMES LLC	1,240,400	3.20			2,197,300	3.27	1,240,400	3.20
10 MATTAMY HOMES	978,400	2.52	259,100	0.70	3,797,100	5.65	978,400	2.52
11 HCC TAMAYA RESIDENTIAL LLC	968,000	2.50	3,621,000	9.80	4,358,000	6.48	968,000	2.50
12 AVATAR PROPERTIES INC	859,600	2.22					859,600	2.22
13 ADAMS HOMES OF NORTHWEST FLORIDA	788,000	2.03	329,300	0.89	638,300	0.95	788,000	2.03
14 RIVERSIDE HOMES OF NORTH FL INC	778,600	2.01			3,245,200	4.83	778,600	2.01
15 LANDON HOMES LLC	720,800	1.86	533,700	1.44	2,012,000	2.99	720,800	1.86
16 D.S. WARE CO INC	568,300	1.47			228,000	0.34	568,300	1.47
17 MARONDA HOMES	494,000	1.27	224,900	0.61	411,000	0.61	494,000	1.27
18 ADVANTAGE HOME BUILDERS INC	485,500	1.25	258,800	0.70	885,100	1.32	485,500	1.25
19 SEDA CONSTRUCTION	436,300	1.13			590,100	0.88	436,300	1.13
20 SPRINGFIELD BUILDERS LLC	421,500	1.09					421,500	1.09
21 STANDARD PACIFIC OF FLORIDA	380,000	0.98	358,300	0.97	2,665,300	3.96	380,000	0.98
22 PAYNE ROBERTS LLC	334,000	0.86			537,000	0.80	334,000	0.86
23 ASHLEY HOMES LLC	260,100	0.67					260,100	0.67
24 PROVIDENCE CONST. CO.	259,900	0.67	2,505,500	6.78	1,046,800	1.56	259,900	0.67
25 HOOSE HOMES & INVESTMENTS LLC	250,000	0.65			288,000	0.43	250,000	0.65
26 DREES HOMES OF FLORIDA INC	245,400	0.63	424,100	1.15	312,000	0.46	245,400	0.63
27 TERRAWISE HOMES INC	235,600	0.61					235,600	0.61
28 HABITAT FOR HUMANITY OF JAX INC	100,000	0.26	204,700	0.55	99,200	0.15	100,000	0.26
29 BLOSAM CONSTRUCTION INC					800,000	1.19		
30 CUSTOM HOMES BY BRYAN LENDRY INC					305,000	0.45		
31 DYKES AND ASSOC CONSTRUCTION INC					230,000	0.34		
32 JACK LEE CONSTRUCTION INC			275,000	0.74				
33 MERCEDES PREMIER HOMES LLC			311,100	0.84	472,400	0.70		
34 QUALITY DISCOUNT ROOFING LLC					210,000	0.31		
35 WITTCO CONSTRUCTION INC					199,500	0.30		
36 INDIVIDUAL	662,500	1.71	2,396,030	6.48	256,812	0.38	662,500	1.71
37 OTHER BUILDERS	1,024,921	2.64	6,173,700	16.70	5,890,428	8.76	1,024,921	2.64
Totals	38,749,721		36,963,030		67,238,240		38,749,721	

NOTE: "New Sales" represent the deed transfer of single family homes from builders to individuals and the construction of presold homes on property owned by individuals.

## Duval

Builder	---- 2016 YTD ----		---- 2016 YTD ----	
	Units	Percent	Dollar	Percent
1 D R HORTON INC	28	19.31	5,751,900	14.84
2 LENNAR HOMES LLC	19	13.10	5,232,300	13.50
3 KB HOME JACKSONVILLE INC	13	8.97	3,498,800	9.03
4 DREAM FINDERS HOMES LLC	12	8.28	3,204,500	8.27
5 PULTE HOME CORP	11	7.59	2,165,800	5.59
6 RICHMOND AMERICAN HOMES OF FLORIDA LP	6	4.14	2,110,300	5.45
7 WEEKLEY HOMES LLC	6	4.14	2,894,700	7.47
8 AV HOMES	4	2.76	1,399,600	3.61
9 LANDON HOMES LLC	4	2.76	720,800	1.86
10 ADAMS HOMES OF NORTHWEST FLORIDA	3	2.07	788,000	2.03
11 AVATAR PROPERTIES INC	3	2.07	859,600	2.22
12 CORNERSTONE HOMES LLC	3	2.07	1,240,400	3.20
13 MARONDA HOMES	3	2.07	494,000	1.27
14 MATTAMY HOMES	3	2.07	978,400	2.52
15 ADVANTAGE HOME BUILDERS INC	2	1.38	485,500	1.25
16 D.S. WARE CO INC	2	1.38	568,300	1.47
17 HCC TAMAYA RESIDENTIAL LLC	2	1.38	968,000	2.50
18 HOOSE HOMES & INVESTMENTS LLC	2	1.38	250,000	0.65
19 SEDA CONSTRUCTION	2	1.38	436,300	1.13
20 ASHLEY HOMES LLC	1	0.69	260,100	0.67
21 DREES HOMES OF FLORIDA INC	1	0.69	245,400	0.63
22 HABITAT FOR HUMANITY OF JAX INC	1	0.69	100,000	0.26
23 PAYNE ROBERTS LLC	1	0.69	334,000	0.86
24 PROVIDENCE CONST. CO.	1	0.69	259,900	0.67
25 RIVERSIDE HOMES OF NORTH FL INC	1	0.69	778,600	2.01
26 SPRINGFIELD BUILDERS LLC	1	0.69	421,500	1.09
27 STANDARD PACIFIC OF FLORIDA	1	0.69	380,000	0.98
28 TERRAWISE HOMES INC	1	0.69	235,600	0.61
29 INDIVIDUAL	4	2.76	662,500	1.71
30 OTHER BUILDERS	4	2.76	1,024,921	2.64
Totals	145		38,749,721	

NOTE: "New Sales" represent the deed transfer of single family homes from builders to individuals and the construction of presold homes on property owned by individuals.

## Duval

Builder	---- 2016 YTD ----		---- 2016 YTD ----	
	Dollar	Percent	Units	Percent
1 D R HORTON INC	5,751,900	14.84	28	19.31
2 LENNAR HOMES LLC	5,232,300	13.50	19	13.10
3 KB HOME JACKSONVILLE INC	3,498,800	9.03	13	8.97
4 DREAM FINDERS HOMES LLC	3,204,500	8.27	12	8.28
5 WEEKLEY HOMES LLC	2,894,700	7.47	6	4.14
6 PULTE HOME CORP	2,165,800	5.59	11	7.59
7 RICHMOND AMERICAN HOMES OF FLORIDA LP	2,110,300	5.45	6	4.14
8 AV HOMES	1,399,600	3.61	4	2.76
9 CORNERSTONE HOMES LLC	1,240,400	3.20	3	2.07
10 MATTAMY HOMES	978,400	2.52	3	2.07
11 HCC TAMAYA RESIDENTIAL LLC	968,000	2.50	2	1.38
12 AVATAR PROPERTIES INC	859,600	2.22	3	2.07
13 ADAMS HOMES OF NORTHWEST FLORIDA	788,000	2.03	3	2.07
14 RIVERSIDE HOMES OF NORTH FL INC	778,600	2.01	1	0.69
15 LANDON HOMES LLC	720,800	1.86	4	2.76
16 D.S. WARE CO INC	568,300	1.47	2	1.38
17 MARONDA HOMES	494,000	1.27	3	2.07
18 ADVANTAGE HOME BUILDERS INC	485,500	1.25	2	1.38
19 SEDA CONSTRUCTION	436,300	1.13	2	1.38
20 SPRINGFIELD BUILDERS LLC	421,500	1.09	1	0.69
21 STANDARD PACIFIC OF FLORIDA	380,000	0.98	1	0.69
22 PAYNE ROBERTS LLC	334,000	0.86	1	0.69
23 ASHLEY HOMES LLC	260,100	0.67	1	0.69
24 PROVIDENCE CONST. CO.	259,900	0.67	1	0.69
25 HOOSE HOMES & INVESTMENTS LLC	250,000	0.65	2	1.38
26 DREES HOMES OF FLORIDA INC	245,400	0.63	1	0.69
27 TERRAWISE HOMES INC	235,600	0.61	1	0.69
28 HABITAT FOR HUMANITY OF JAX INC	100,000	0.26	1	0.69
29 INDIVIDUAL	662,500	1.71	4	2.76
30 OTHER BUILDERS	1,024,921	2.64	4	2.76
Totals	38,749,721		145	

NOTE: "New Sales" represent the deed transfer of single family homes from builders to individuals and the construction of presold homes on property owned by individuals.

Duval

Subdivision	---- JAN 2016 ----		---- JAN 2015 ----		---- DEC 2015 ----		--- 2016 to Date ---	
	Units	Percent	Units	Percent	Units	Percent	Units	Percent
1 CYPRESS TRAILS AT NOCATEE	15	10.34			18	8.07	15	10.34
2 BAYBERRY	11	7.59			25	11.21	11	7.59
3 YELLOW BLUFF HIDEAWAY	11	7.59	11	9.17	15	6.73	11	7.59
4 BAINEBRIDGE ESTATES	5	3.45	12	10.00	5	2.24	5	3.45
5 BARTRAM CREEK	5	3.45			3	1.35	5	3.45
6 CANEY BRANCH PLANTATION	5	3.45	3	2.50	2	0.90	5	3.45
7 SPRINGTREE VILLAGE	5	3.45	1	0.83	5	2.24	5	3.45
8 ADAMS LAKE	4	2.76			4	1.79	4	2.76
9 CROSSWATER AT PABLO BAY	4	2.76	11	9.17	6	2.69	4	2.76
10 BISCAYNE GROVE	3	2.07					3	2.07
11 CROSS CREEK	3	2.07	1	0.83			3	2.07
12 CROSSING @ BARTRAM	3	2.07			5	2.24	3	2.07
13 DAWSONS CREEK	3	2.07			1	0.45	3	2.07
14 JULINGTON OAKS	3	2.07	2	1.67	3	1.35	3	2.07
15 LONGLEAF	3	2.07			10	4.48	3	2.07
16 PALMS AT NOCATEE	3	2.07			3	1.35	3	2.07
17 PALMS AT NOCATEE NORTH	3	2.07			1	0.45	3	2.07
18 PANTHER CREEK	3	2.07	1	0.83	3	1.35	3	2.07
19 TIDEWATER	3	2.07	2	1.67	4	1.79	3	2.07
20 ABBY GLEN	2	1.38	1	0.83	4	1.79	2	1.38
21 BELLA NINA AT TAMAYA	2	1.38	6	5.00	8	3.59	2	1.38
22 BLUE LAKE ESTATES	2	1.38			2	0.90	2	1.38
23 CEDARBROOK NORTH	2	1.38					2	1.38
24 HOWARD WALK	2	1.38					2	1.38
25 LEXINGTON PARK	2	1.38					2	1.38
26 OLD STILL	2	1.38					2	1.38
27 ST JAMES PLACE	2	1.38	1	0.83	5	2.24	2	1.38
28 TIMMERMAN'S WALK	2	1.38					2	1.38
29 TROUT RIVER BLUFF	2	1.38	4	3.33	3	1.35	2	1.38
30 WATER BLUFF SHORES	2	1.38					2	1.38
31 WHITMORE OAKS	2	1.38			5	2.24	2	1.38
32 WINCHESTER RIDGE	2	1.38	8	6.67	3	1.35	2	1.38
33 ATLANTIC BEACH COUNTRY CLUB	1	0.69			6	2.69	1	0.69
34 BALLASTONE	1	0.69			1	0.45	1	0.69
35 BARTRAM PARK PRESERVE	1	0.69			4	1.79	1	0.69
36 COLLEGE PARK	1	0.69					1	0.69
37 DAMES POINT COVE	1	0.69			1	0.45	1	0.69
38 DUNNS PLANTATION	1	0.69					1	0.69
39 EGRETS COVE	1	0.69			2	0.90	1	0.69
40 JACKSONVILLE BEACH PARK	1	0.69					1	0.69
41 KINGSMILL	1	0.69			3	1.35	1	0.69
42 LAKE FOREST	1	0.69					1	0.69
43 LAKESIDE AT MERRILL	1	0.69			3	1.35	1	0.69
44 MANDARIN MEADOWS R/P	1	0.69					1	0.69
45 PABLO CREEK RESERVE	1	0.69			2	0.90	1	0.69
46 PARADISE PRESERVE	1	0.69					1	0.69
47 ROUEN COVE	1	0.69					1	0.69
48 SPRINGFIELD	1	0.69					1	0.69
49 THE PALMS	1	0.69					1	0.69
50 VILLAGES OF BARTRAM SPRINGS	1	0.69	1	0.83			1	0.69
51 VILLAS AT NOCATEE	1	0.69	1	0.83	3	1.35	1	0.69
52 WARRINGTON	1	0.69					1	0.69
53 YELLOW BLUFF ESTATE	1	0.69					1	0.69



## Duval

Subdivision	---- JAN 2016 ----		---- JAN 2015 ----		---- DEC 2015 ----		--- 2016 to Date ---	
	Total Dollar	Market Share %	Total Dollar	Market Share %	Total Dollar	Market Share %	Total Dollar	Market Share %
1 CYPRESS TRAILS AT NOCATEE	4,640,000	11.97			5,766,600	8.58	4,640,000	11.97
2 YELLOW BLUFF HIDEAWAY	2,800,700	7.23	2,670,000	7.22	3,568,100	5.31	2,800,700	7.23
3 BAYBERRY	2,165,800	5.59			4,809,400	7.15	2,165,800	5.59
4 CROSSWATER AT PABLO BAY	1,744,100	4.50	3,906,900	10.57	2,657,100	3.95	1,744,100	4.50
5 BARTRAM CREEK	1,574,300	4.06			892,900	1.33	1,574,300	4.06
6 CROSS CREEK	1,192,800	3.08	429,200	1.16			1,192,800	3.08
7 JULINGTON OAKS	1,158,700	2.99	805,300	2.18	935,500	1.39	1,158,700	2.99
8 CANEY BRANCH PLANTATION	996,700	2.57	648,100	1.75	410,600	0.61	996,700	2.57
9 BAINEBRIDGE ESTATES	993,600	2.56	2,816,200	7.62	1,067,200	1.59	993,600	2.56
10 BELLA NINA AT TAMAYA	968,000	2.50	3,621,000	9.80	4,358,000	6.48	968,000	2.50
11 CROSSING @ BARTRAM	951,600	2.46			1,481,300	2.20	951,600	2.46
12 PALMS AT NOCATEE	926,700	2.39			1,027,100	1.53	926,700	2.39
13 TIDEWATER	874,900	2.26	554,200	1.50	1,080,100	1.61	874,900	2.26
14 OLD STILL	834,400	2.15					834,400	2.15
15 DAWSONS CREEK	788,000	2.03			251,400	0.37	788,000	2.03
16 PABLO CREEK RESERVE	787,900	2.03			2,200,000	3.27	787,900	2.03
17 ATLANTIC BEACH COUNTRY CLUB	778,600	2.01			3,943,200	5.86	778,600	2.01
18 PALMS AT NOCATEE NORTH	732,700	1.89			396,000	0.59	732,700	1.89
19 PANTHER CREEK	730,900	1.89	258,800	0.70	882,600	1.31	730,900	1.89
20 LONGLEAF	686,500	1.77			2,330,500	3.47	686,500	1.77
21 ADAMS LAKE	625,700	1.61			775,800	1.15	625,700	1.61
22 SPRINGTREE VILLAGE	590,200	1.52	136,300	0.37	595,300	0.89	590,200	1.52
23 CEDARBROOK NORTH	568,300	1.47					568,300	1.47
24 WHITMORE OAKS	565,800	1.46			1,466,500	2.18	565,800	1.46
25 BLUE LAKE ESTATES	519,000	1.34			525,000	0.78	519,000	1.34
26 BISCAYNE GROVE	497,500	1.28					497,500	1.28
27 LEXINGTON PARK	491,200	1.27					491,200	1.27
28 TROUT RIVER BLUFF	465,000	1.20	866,000	2.34	661,000	0.98	465,000	1.20
29 ABBY GLEN	457,700	1.18	322,300	0.87	1,037,700	1.54	457,700	1.18
30 PARADISE PRESERVE	421,500	1.09					421,500	1.09
31 JACKSONVILLE BEACH PARK	410,300	1.06					410,300	1.06
32 EGRETS COVE	403,500	1.04			829,200	1.23	403,500	1.04
33 VILLAS AT NOCATEE	380,000	0.98	358,300	0.97	1,455,300	2.16	380,000	0.98
34 WINCHESTER RIDGE	372,000	0.96	1,186,500	3.21	577,600	0.86	372,000	0.96
35 THE PALMS	351,000	0.91					351,000	0.91
36 BALLASTONE	345,000	0.89			324,000	0.48	345,000	0.89
37 DAMES POINT COVE	334,000	0.86			312,000	0.46	334,000	0.86
38 MANDARIN MEADOWS R/P	308,500	0.80					308,500	0.80
39 BARTRAM PARK PRESERVE	308,200	0.80			1,119,800	1.67	308,200	0.80
40 ST JAMES PLACE	303,200	0.78	224,900	0.61	844,200	1.26	303,200	0.78
41 LAKESIDE AT MERRILL	288,300	0.74			847,700	1.26	288,300	0.74
42 HOWARD WALK	260,200	0.67					260,200	0.67
43 DUNNS PLANTATION	260,100	0.67					260,100	0.67
44 TIMMERMAN'S WALK	250,000	0.65					250,000	0.65
45 SPRINGFIELD	235,600	0.61					235,600	0.61
46 ROUEN COVE	227,900	0.59					227,900	0.59
47 YELLOW BLUFF ESTATE	208,400	0.54					208,400	0.54
48 WATER BLUFF SHORES	195,000	0.50					195,000	0.50
49 VILLAGES OF BARTRAM SPRINGS	180,000	0.46	180,000	0.49			180,000	0.46
50 KINGSMILL	167,300	0.43			583,500	0.87	167,300	0.43
51 WARRINGTON	134,750	0.35					134,750	0.35
52 COLLEGE PARK	100,000	0.26					100,000	0.26

## Duval

Builder	PreSold			Spec			Combined		
	Units	Total \$	Average \$	Units	Total \$	Average \$	Units	Total \$	Average \$
1 DREAM FINDERS HOMES LLC				27	8,700,575	322,244	27	8,700,575	322,244
2 LENNAR HOMES LLC				39	8,700,200	223,082	39	8,700,200	223,082
3 D R HORTON INC				53	4,420,000	83,396	53	4,420,000	83,396
4 KB HOME JACKSONVILLE INC				17	1,701,000	100,059	17	1,701,000	100,059
5 MATTAMY HOMES				9	1,436,950	159,661	9	1,436,950	159,661
6 PULTE HOME CORP				9	1,404,000	156,000	9	1,404,000	156,000
7 ADVANTAGE HOME BUILDERS INC				4	743,880	185,970	4	743,880	185,970
8 SEDA CONSTRUCTION				4	600,000	150,000	4	600,000	150,000
9 STANDARD PACIFIC OF FLORIDA				2	550,550	275,275	2	550,550	275,275
10 AV HOMES				4	513,112	128,278	4	513,112	128,278
11 I C I HOMES				1	373,784	373,784	1	373,784	373,784
12 DAVID WEEKLEY HOMES				1	330,000	330,000	1	330,000	330,000
13 RIVERSIDE HOMES OF NORTH FL INC				1	325,000	325,000	1	325,000	325,000
14 LANDON HOMES LLC				3	320,645	106,882	3	320,645	106,882
15 RICHMOND AMERICAN HOMES OF FLORIDA LP				1	303,681	303,681	1	303,681	303,681
16 COLLINS BUILDERS LLC				1	300,000	300,000	1	300,000	300,000
17 DREES HOMES OF FLORIDA INC				1	221,480	221,480	1	221,480	221,480
18 INDIVIDUAL	4	662,500	165,625				4	662,500	165,625
19 OTHER BUILDERS	4	1,024,921	256,230	31	3,616,768	116,670	35	4,641,689	132,620
Totals	8	1,687,421	210,928	208	34,561,625	166,162	216	36,249,046	167,820

Ranking is based on Presold+Spec Dollar Volumes

## Duval

Subdivision	PreSold			Spec			Combined		
	Units	Total \$	Average \$	Units	Total \$	Average \$	Units	Total \$	Average \$
1 PALMS AT NOCATEE NORTH	1	160,000	160,000	16	6,041,606	377,600	17	6,201,606	364,800
2 CYPRESS TRAILS AT NOCATEE				14	2,948,929	210,638	14	2,948,929	210,638
3 MILL CREEK				14	2,751,500	196,536	14	2,751,500	196,536
4 BAINBRIDGE ESTATES				14	2,446,200	174,729	14	2,446,200	174,729
5 LEXINGTON PARK				10	2,336,019	233,602	10	2,336,019	233,602
6 YELLOW BLUFF ESTATE				7	1,603,100	229,014	7	1,603,100	229,014
7 BAYBERRY				9	1,404,000	156,000	9	1,404,000	156,000
8 SPRINGTREE VILLAGE				18	1,170,000	65,000	18	1,170,000	65,000
9 BARTRAM PARK PRESERVE				7	1,043,150	149,021	7	1,043,150	149,021
10 ADAMS LAKE				10	785,645	78,565	10	785,645	78,565
11 PATRIOT RIDGE				3	753,750	251,250	3	753,750	251,250
12 BLUE LAKE ESTATES				7	735,000	105,000	7	735,000	105,000
13 FLORIDA BEACH PLAT PRADO FERRER				2	614,768	307,384	2	614,768	307,384
14 OLD STILL				3	578,583	192,861	3	578,583	192,861
15 BARTRAM CREEK				5	577,000	115,400	5	577,000	115,400
16 TIDEWATER				6	570,000	95,000	6	570,000	95,000
17 VILLAS AT NOCATEE				2	550,550	275,275	2	550,550	275,275
18 BALLASTONE				4	410,000	102,500	4	410,000	102,500
19 JACKSONVILLE RANCH CLUB				1	390,000	390,000	1	390,000	390,000
20 TAMAYA				1	373,784	373,784	1	373,784	373,784
21 WESTLAND OAKS				4	332,000	83,000	4	332,000	83,000
22 CROSSWATER AT PABLO BAY				1	330,000	330,000	1	330,000	330,000
23 GRACELAND				1	325,000	325,000	1	325,000	325,000
24 EGRETS COVE				3	319,000	106,333	3	319,000	106,333
25 GLEN EAGLE				2	313,080	156,540	2	313,080	156,540
26 CROSSING @ BARTRAM				1	303,681	303,681	1	303,681	303,681
27 HOWARDS RUN				2	300,000	150,000	2	300,000	150,000
28 LOURCEY'S FARMS				1	300,000	300,000	1	300,000	300,000
29 ROUEN COVE				2	300,000	150,000	2	300,000	150,000
30 YELLOW BLUFF HIDEAWAY				2	245,000	122,500	2	245,000	122,500
31 LONGLEAF				1	235,800	235,800	1	235,800	235,800
32 PANTHER CREEK				1	221,480	221,480	1	221,480	221,480
33 LAKESIDE AT MERRILL				2	210,000	105,000	2	210,000	105,000
34 WHITMORE OAKS				2	203,000	101,500	2	203,000	101,500
35 SPRINGFIELD				1	200,000	200,000	1	200,000	200,000
36 WATER BLUFF SHORES	2	195,000	97,500				2	195,000	97,500
37 OAKWOOD VILLA ESTATES				3	192,000	64,000	3	192,000	64,000
38 REEDS				1	175,000	175,000	1	175,000	175,000
39 ST JAMES PLACE				2	170,000	85,000	2	170,000	85,000
40 HOGAN FARMS				1	150,000	150,000	1	150,000	150,000
41 WARRINGTON	1	134,750	134,750				1	134,750	134,750
42 BISCAYNE GROVE				1	130,000	130,000	1	130,000	130,000
43 CEDARHURST				2	128,000	64,000	2	128,000	64,000
44 OCEANWAY FARMS				1	120,000	120,000	1	120,000	120,000
45 PARKSIDE LAKES				1	85,000	85,000	1	85,000	85,000
46 HILLCREST BLUFF				1	72,000	72,000	1	72,000	72,000
47 LAKE FOREST	1	70,000	70,000				1	70,000	70,000
48 ABBY GLEN				1	68,000	68,000	1	68,000	68,000
49 BRACKRIDGE				1	64,000	64,000	1	64,000	64,000
50 DEL RIO				1	64,000	64,000	1	64,000	64,000
51 ORTEGA FARMS				1	64,000	64,000	1	64,000	64,000
52 SOUTHSIDE ESTATES				1	64,000	64,000	1	64,000	64,000
53 ST JOHNS HEIGHTS				1	64,000	64,000	1	64,000	64,000

Total Units: 8

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Builder	Total	Subdivision	Units	Avg Value	Avg Sqft	Value/Sqft
INDIVIDUAL	4	LAKE FOREST	1	70,000		
		WATER BLUFF SHORES	1	75,000		
		METES AND BOUNDS	2	258,750		
OTHER BUILDERS	4	PALMS AT NOCATEE NORTH	1	160,000		
		WARRINGTON	1	134,750		
		WATER BLUFF SHORES	1	120,000		
		METES AND BOUNDS	1	610,171		

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Sample

Total Units: 8

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Subdivision	Total	Builder	Units	Avg Value	Avg Sqft	Value/Sqft
LAKE FOREST	1	INDIVIDUAL	1	70,000		
PALMS AT NOCATEE NORTH	1	OTHER BUILDERS	1	160,000		
WARRINGTON	1	OTHER BUILDERS	1	134,750		
WATER BLUFF SHORES	2	INDIVIDUAL	1	75,000		
		OTHER BUILDERS	1	120,000		
METES AND BOUNDS	3	INDIVIDUAL	2	258,750		
		OTHER BUILDERS	1	610,171		

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Sample

Sales Volume of PreSold Single Family Homes by Price Range  
For Duval County

Price (1000s)	2016												Total	Pct of Total			
	2015	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov			Dec		
00 - 39																	
40 - 49																	
50 - 59	1	1													1		12.50
60 - 69	1																
70 - 79	4	2													2		25.00
80 - 89	1																
90 - 99	1																
100-124	5	1													1		12.50
125-149	6	1													1		12.50
150-174	7	1													1		12.50
175-199	9																
200-224	4																
225-249	4																
250-299	12																
300-399	19																
400-499	10	1													1		12.50
500-749	8	1													1		12.50
750-999	6																
1000-1999	5																
2000-2999	2																
3000-3999																	
4000-4999																	
5000+																	

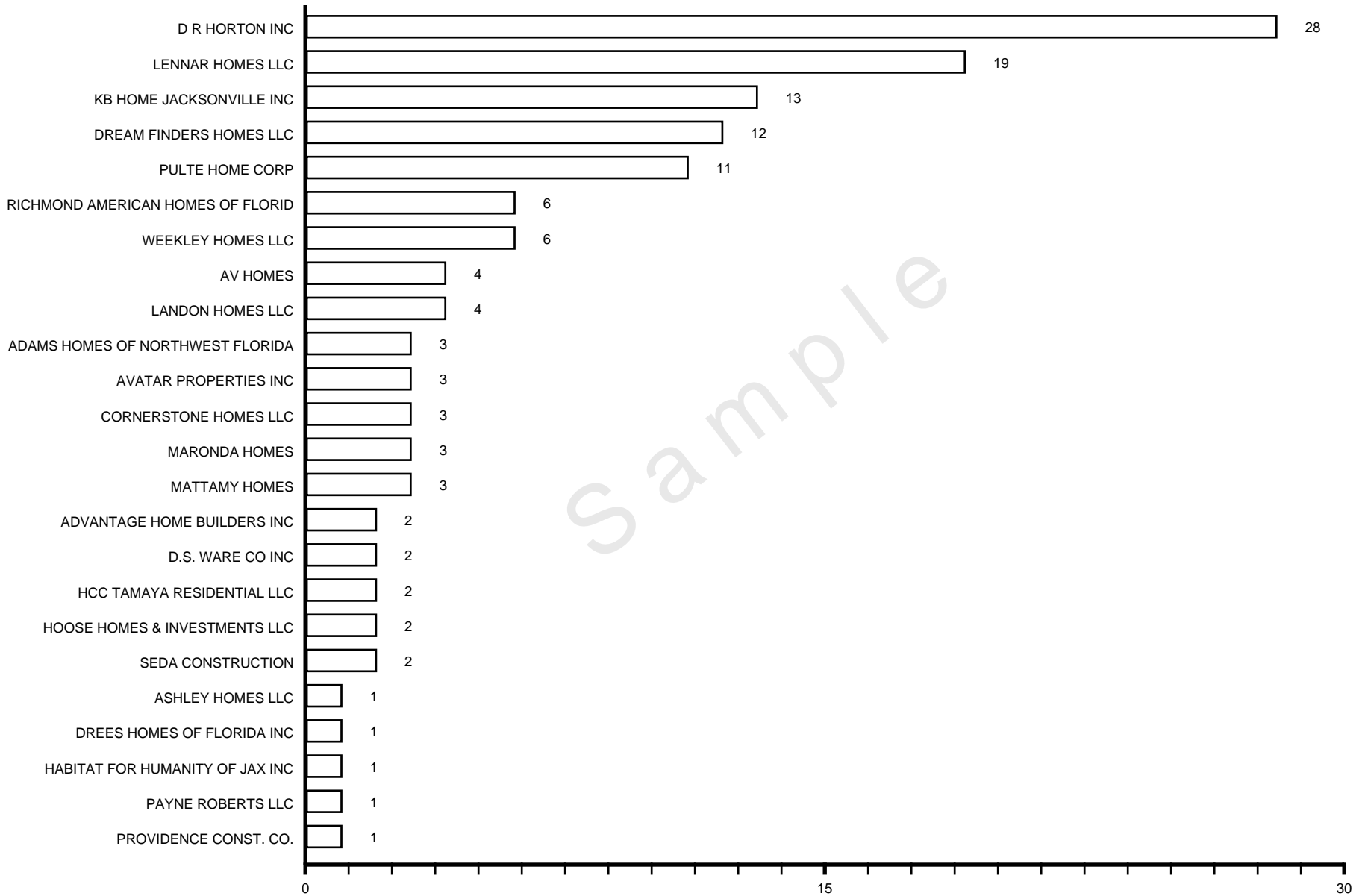
Sample

Sales Volume of Spec Single Family Homes by Price Range  
For Duval County

Price (1000s)	2016												Total	Pct of Total			
	2015	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov			Dec		
00 - 39																	
40 - 49																	
50 - 59																	
60 - 69																	
70 - 79																	
80 - 89																	
90 - 99	15																
100-124	64	6													6		4.38
125-149	87	7													7		5.11
150-174	142	9													9		6.57
175-199	253	14													14		10.22
200-224	235	12													12		8.76
225-249	254	12													12		8.76
250-299	396	32													32		23.36
300-399	353	32													32		23.36
400-499	149	10													10		7.30
500-749	102	1													1		0.73
750-999	16	2													2		1.46
1000-1999	11																
2000-2999																	
3000-3999																	
4000-4999																	
5000+																	

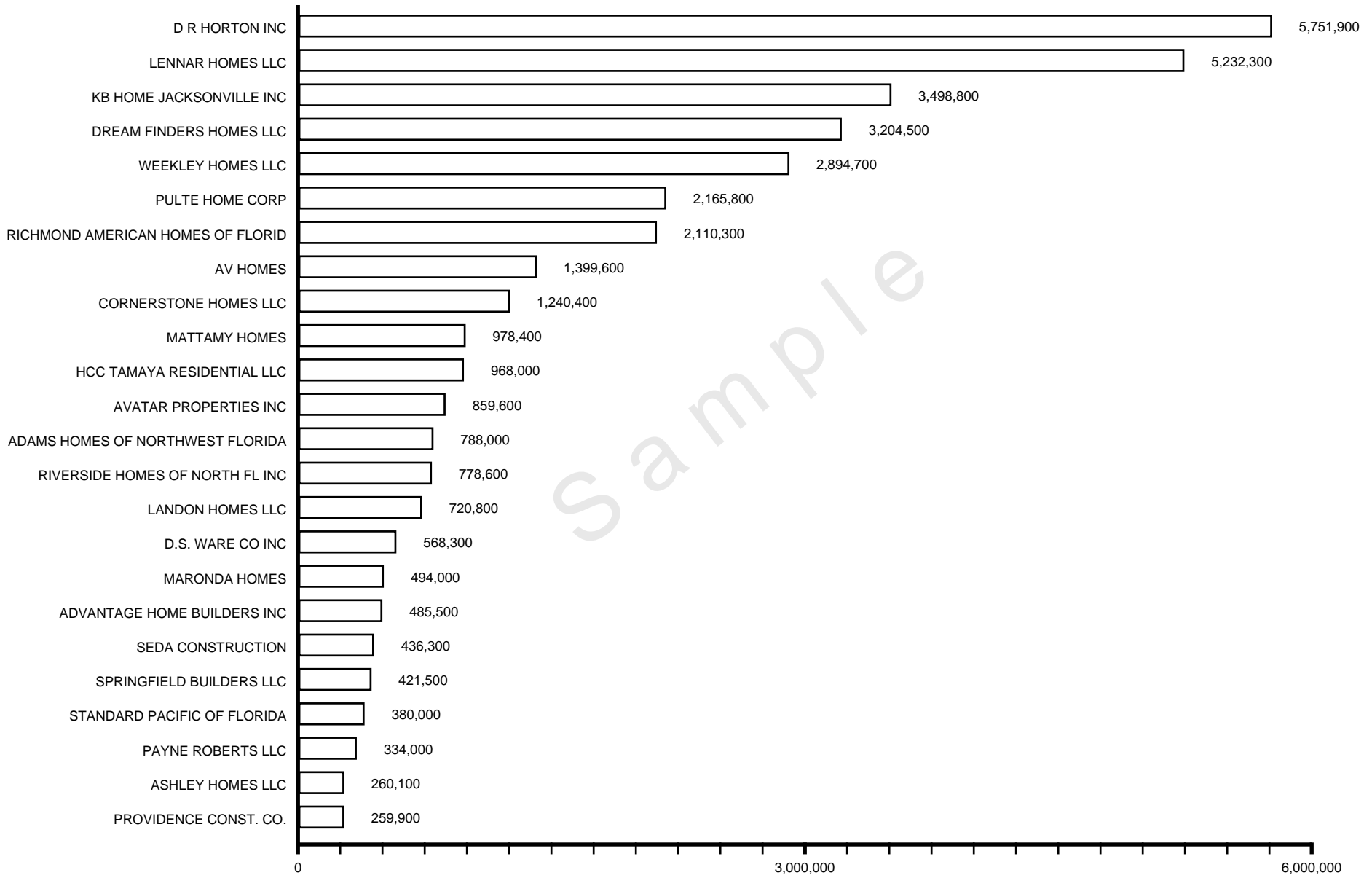
Sample

Number of Transactions by Builder for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County

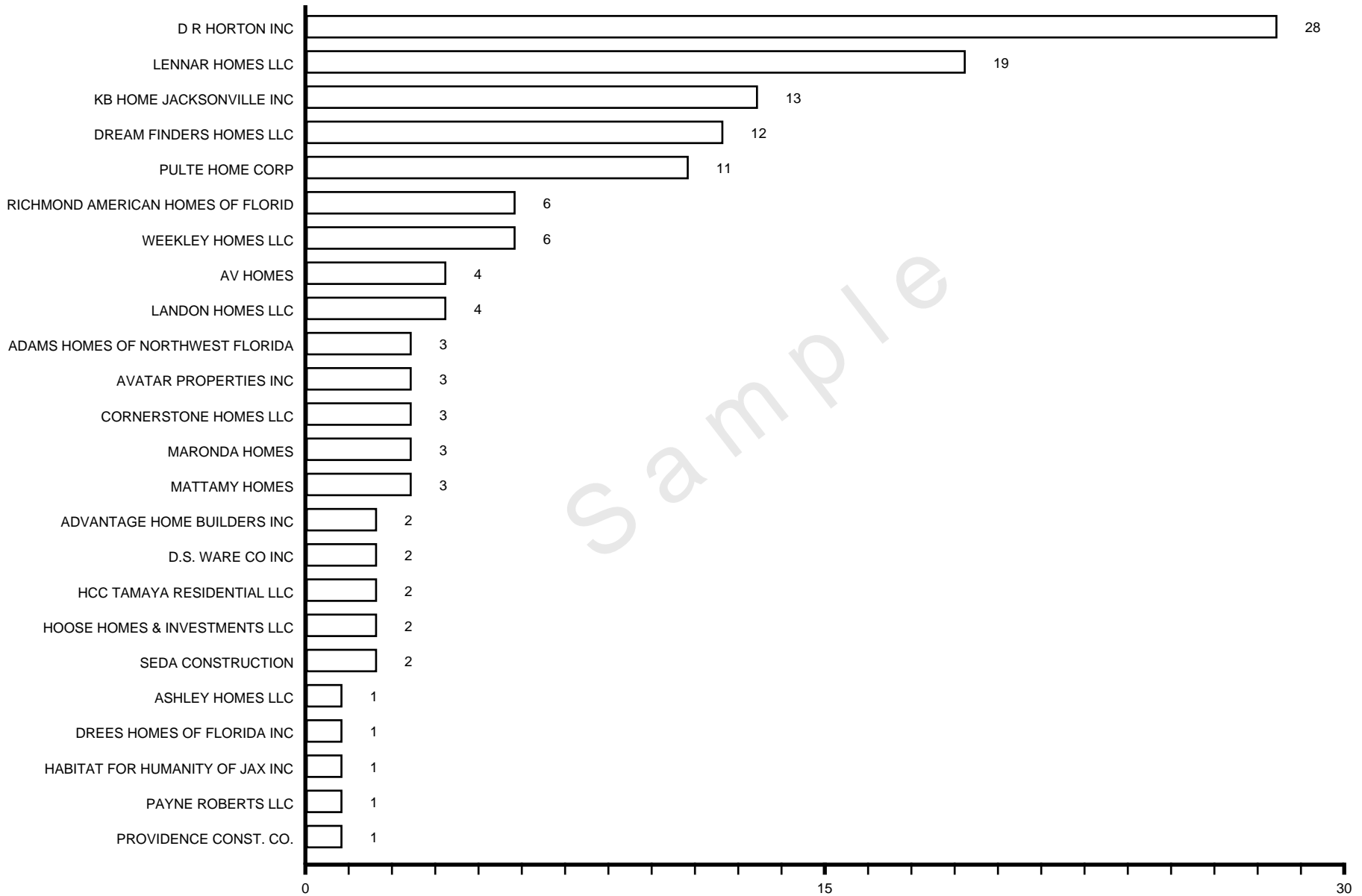




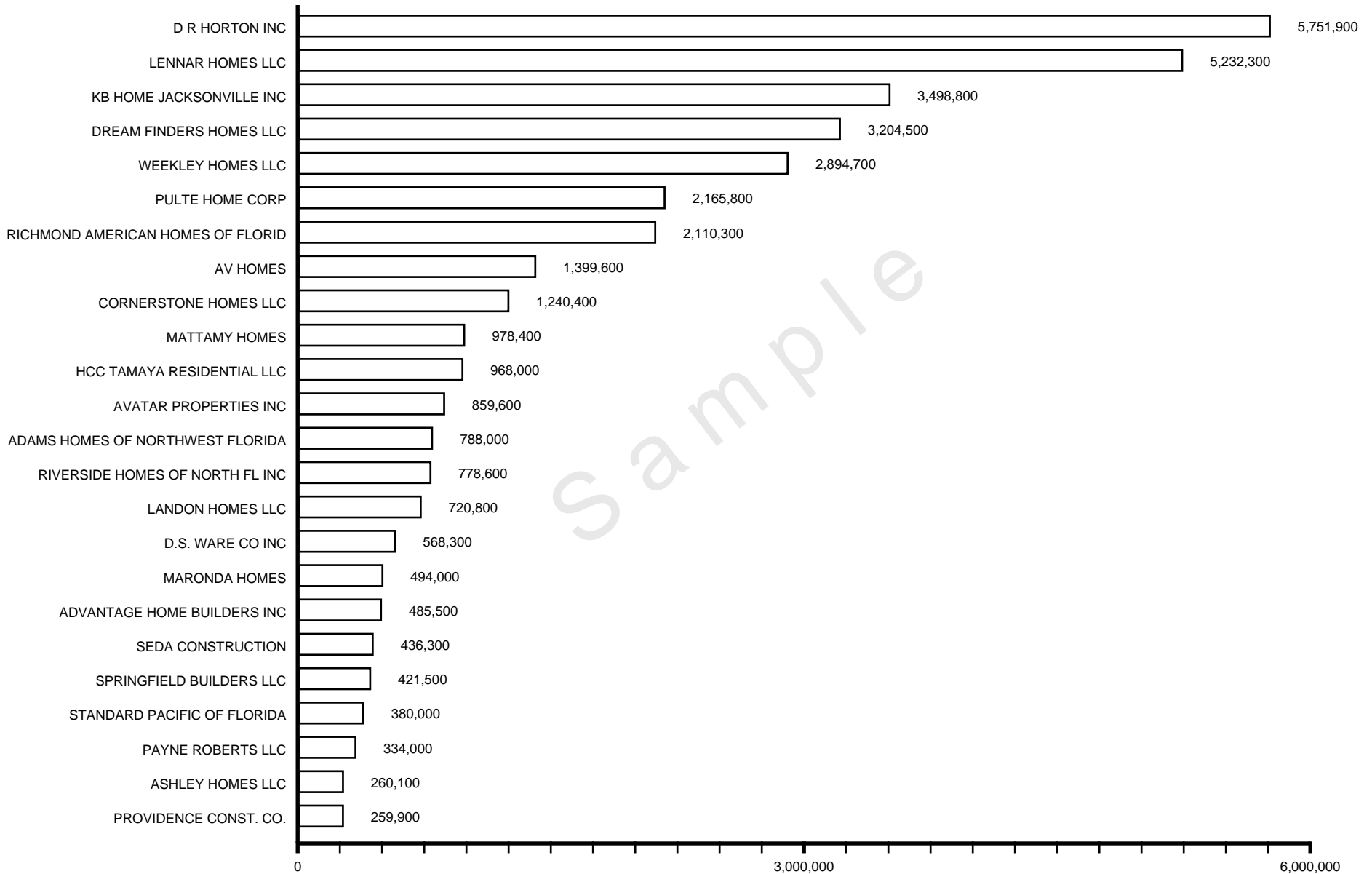
Value of Transactions by Builder for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County



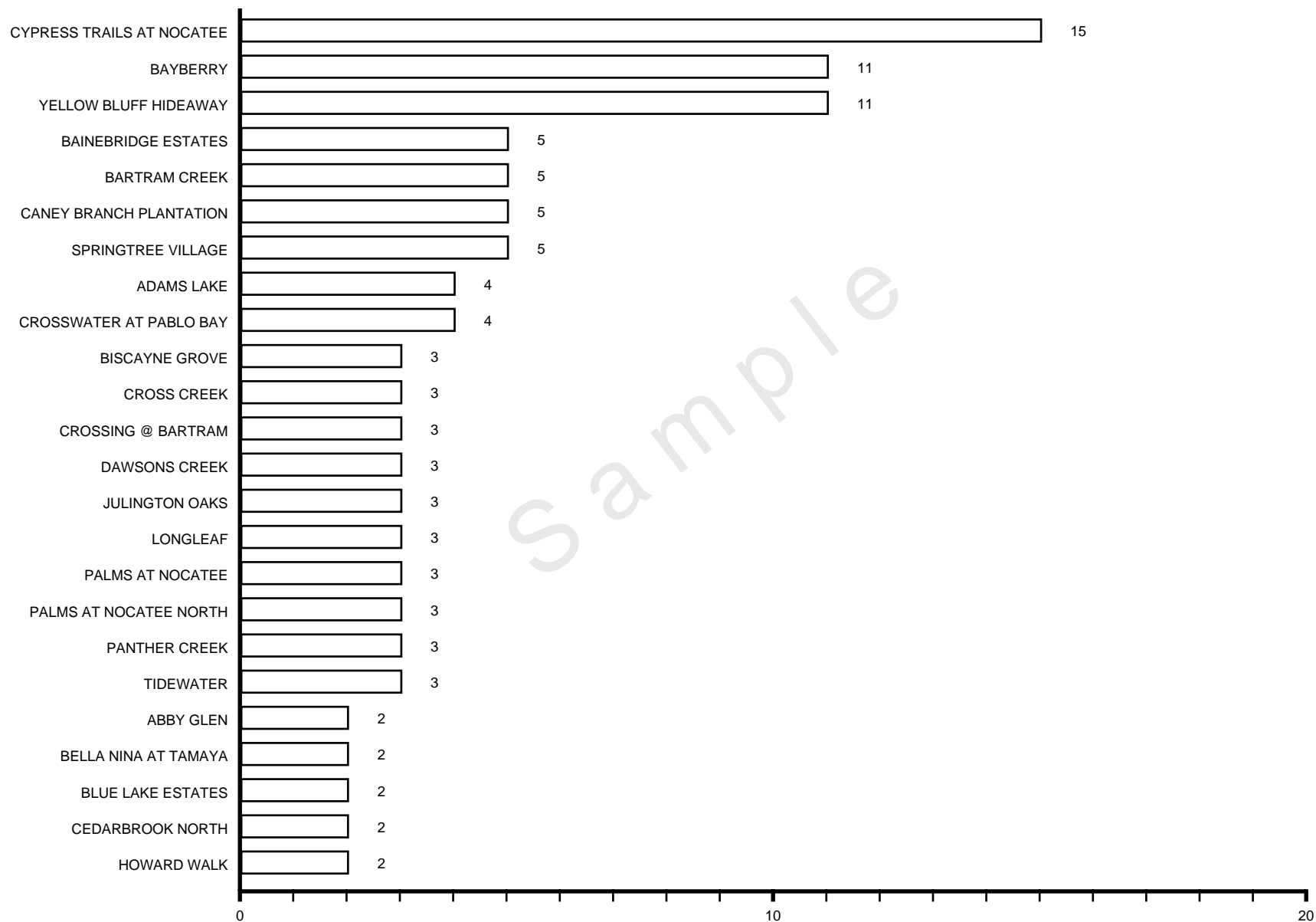
Number of Transactions by Builder for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County



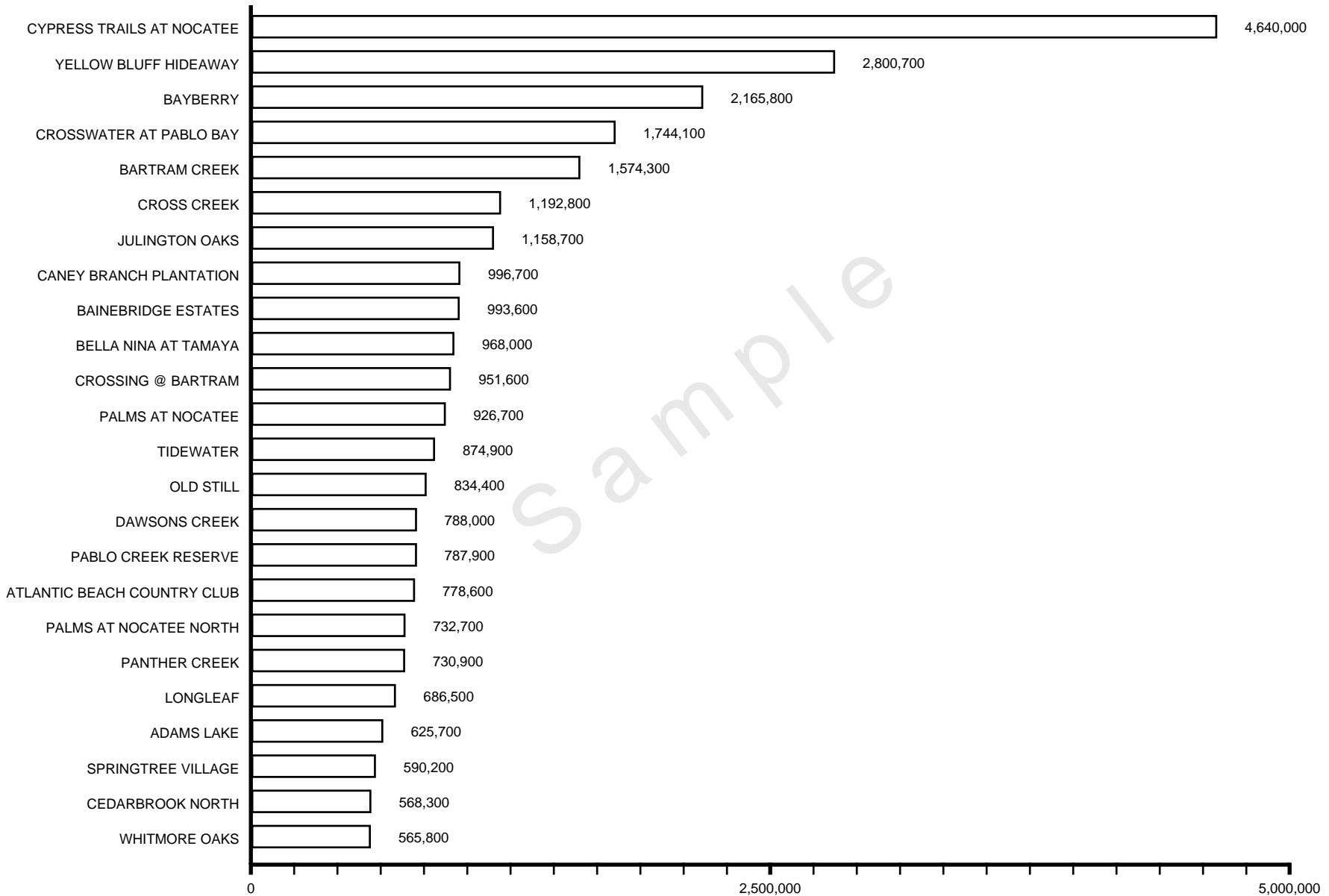
Value of Transactions by Builder for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County



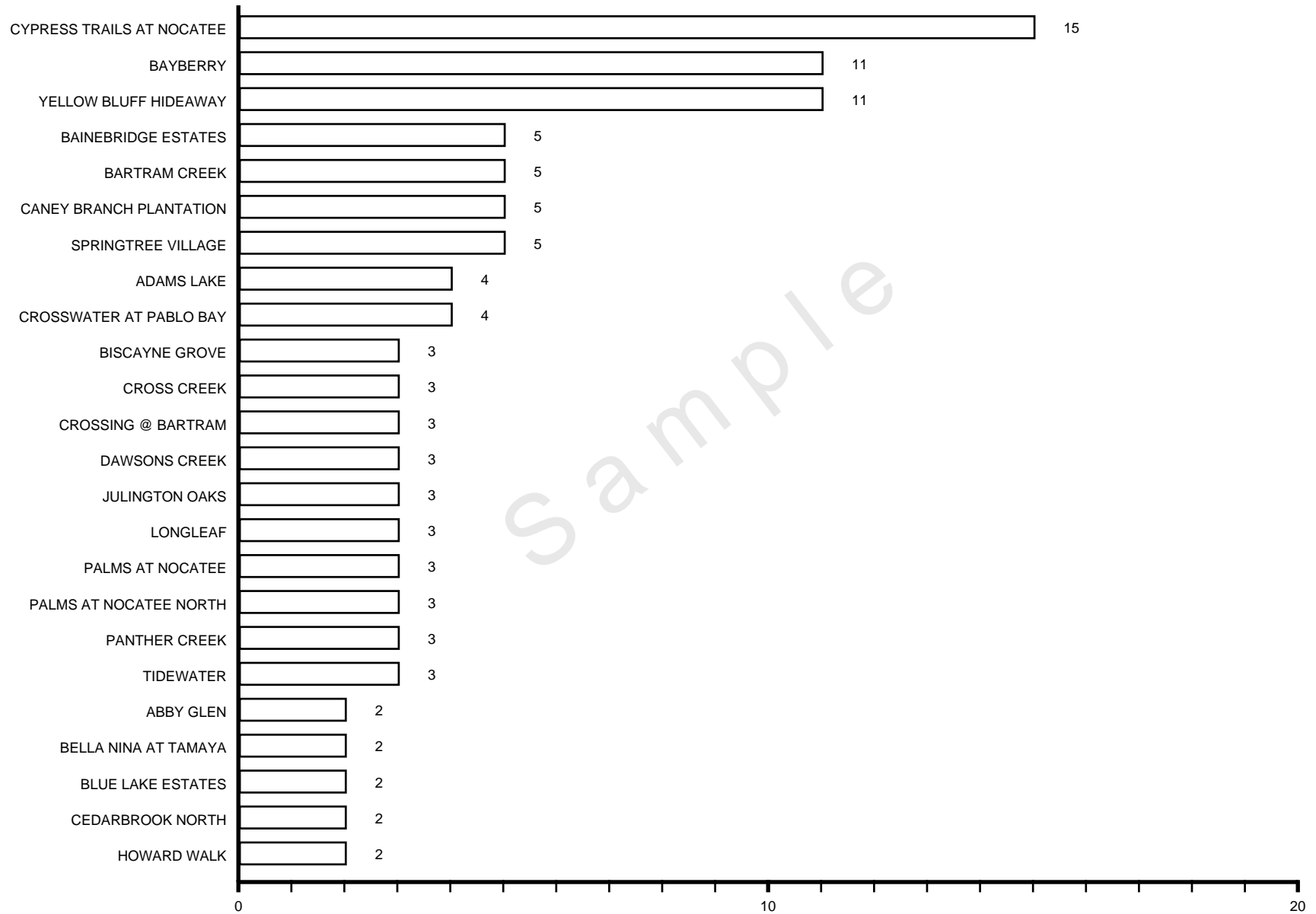
Number of Transactions by Subdivision for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County



Value of Transactions by Subdivision for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County



Number of Transactions by Subdivision for the Period 01/01/2016 To 01/31/2016  
New Single Family Sales  
For Duval County



Value of Transactions by Subdivision for the Period 01/01/2016 To 01/31/2016  
 New Single Family Sales  
 For Duval County

