

The REAL Trend Report

Duval

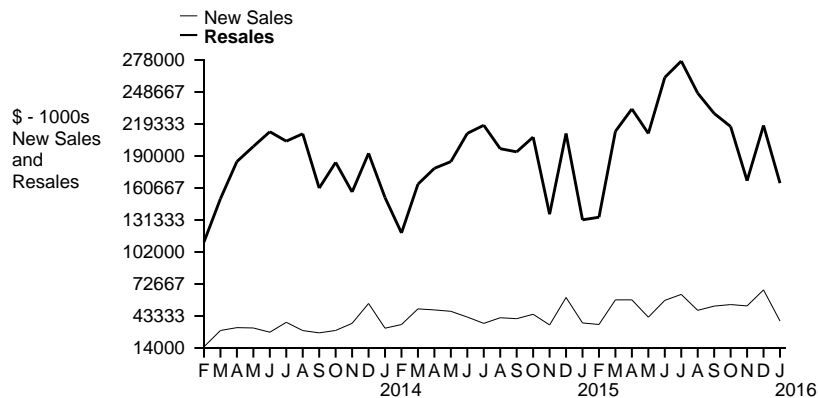
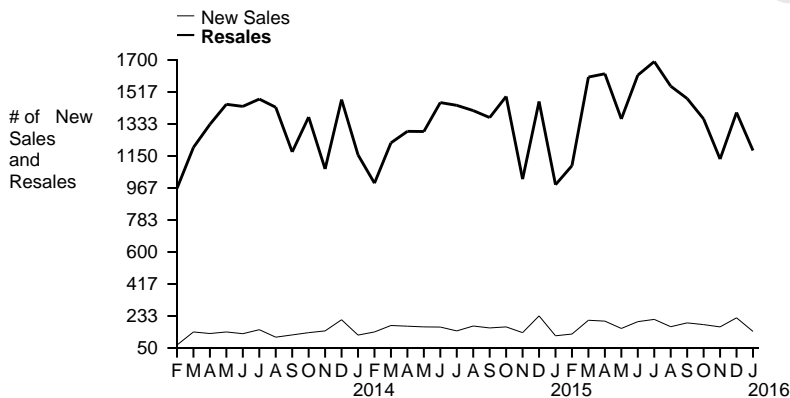
Real Estate Sales Activity

| Number of Sales | JAN 2016 | JAN 2015 | % Chg | YTD 2016 | YTD 2015 | % Chg |
|-------------------------------------|----------|----------|--------|----------|----------|--------|
| Single Family | | | | | | |
| Total New Sales | 145 | 120 | 20.83 | 145 | 120 | 20.83 |
| Total ReSales | 1,182 | 986 | 19.88 | 1,182 | 986 | 19.88 |
| Total Single Family | 1,327 | 1,106 | 19.98 | 1,327 | 1,106 | 19.98 |
| Condominium/Townhomes | | | | | | |
| Total New Sales | 5 | 6 | -16.67 | 5 | 6 | -16.67 |
| Total ReSales | 136 | 147 | -7.48 | 136 | 147 | -7.48 |
| Total Condo/Townhome | 141 | 153 | -7.84 | 141 | 153 | -7.84 |
| Mobile/Manufactured Homes | 48 | 37 | 29.73 | 48 | 37 | 29.73 |
| Residential Lots | 201 | 192 | 4.69 | 201 | 192 | 4.69 |
| Commercial & Other IMPRV | 98 | 74 | 32.43 | 98 | 74 | 32.43 |
| Commercial & Other VACNT | 122 | 36 | 238.89 | 122 | 36 | 238.89 |
| Total | 1,937 | 1,598 | 21.21 | 1,937 | 1,598 | 21.21 |
| Total Foreclosures | 155 | 334 | -53.59 | 155 | 334 | -53.59 |
| Total Lis Pendens | 331 | 349 | -5.16 | 331 | 349 | -5.16 |

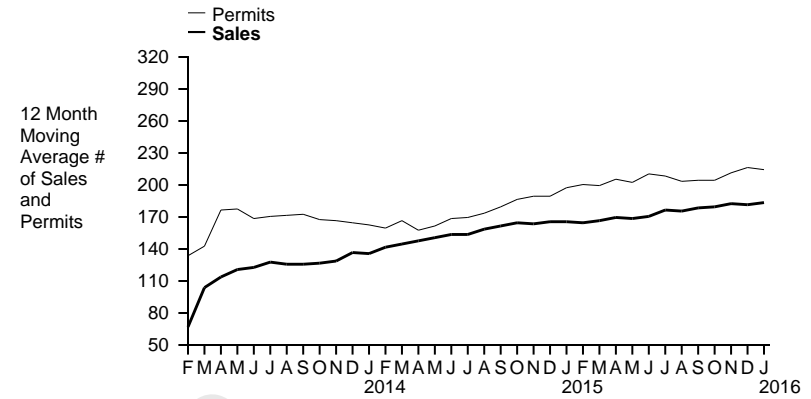
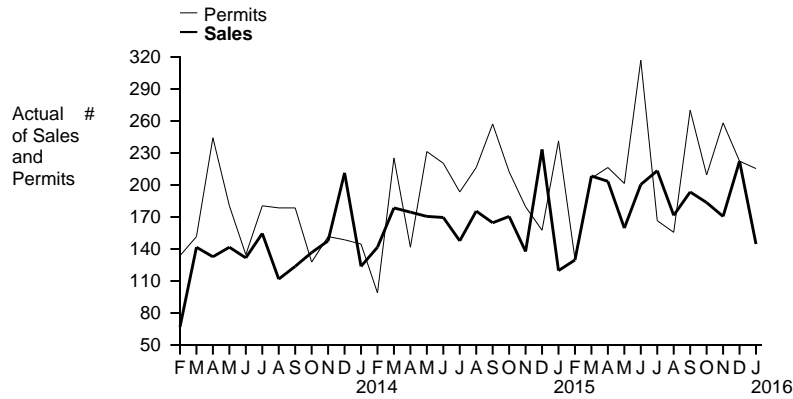
| Dollar Volume of Sales | JAN 2016 | JAN 2015 | % Chg | YTD 2016 | YTD 2015 | % Chg |
|-------------------------------------|-------------|-------------|--------|-------------|-------------|--------|
| Single Family | | | | | | |
| Total New Sales | 38,749,721 | 36,963,030 | 4.83 | 38,749,721 | 36,963,030 | 4.83 |
| Total ReSales | 165,131,000 | 131,512,400 | 25.56 | 165,131,000 | 131,512,400 | 25.56 |
| Total Single Family | 203,880,721 | 168,475,430 | 21.02 | 203,880,721 | 168,475,430 | 21.02 |
| Condominium/Townhomes | | | | | | |
| Total New Sales | 2,013,300 | 2,948,200 | -31.71 | 2,013,300 | 2,948,200 | -31.71 |
| Total ReSales | 23,434,100 | 20,573,100 | 13.91 | 23,434,100 | 20,573,100 | 13.91 |
| Total Condo/Townhome | 25,447,400 | 23,521,300 | 8.19 | 25,447,400 | 23,521,300 | 8.19 |
| Mobile/Manufactured Homes | 1,172,200 | 1,541,200 | -23.94 | 1,172,200 | 1,541,200 | -23.94 |
| Residential Lots | 7,052,800 | 12,781,700 | -44.82 | 7,052,800 | 12,781,700 | -44.82 |
| Commercial & Other IMPRV | 278,799,000 | 154,263,000 | 80.73 | 278,799,000 | 154,263,000 | 80.73 |
| Commercial & Other VACNT | 55,815,500 | 8,109,100 | 588.31 | 55,815,500 | 8,109,100 | 588.31 |
| Total | 572,167,621 | 368,691,730 | 55.19 | 572,167,621 | 368,691,730 | 55.19 |
| Total Foreclosures * | 14,137,600 | 33,143,204 | -57.34 | 14,137,600 | 33,143,204 | -57.34 |
| Total Lis Pendens * | 34,279,209 | 63,928,460 | -46.38 | 34,279,209 | 63,928,460 | -46.38 |

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Duval



| Date | Single Family Permits | | Single Family Sales | | Sales versus Permits | |
|---------|-----------------------|--------------|---------------------|--------------|----------------------|--------------|
| | # of | 12 Month Avg | # of | 12 Month Avg | # of | 12 Month Avg |
| 02/2015 | 131 | 201 | 130 | 165 | -1 | -36 |
| 03/2015 | 207 | 200 | 209 | 167 | 2 | -33 |
| 04/2015 | 217 | 206 | 204 | 170 | -13 | -36 |
| 05/2015 | 202 | 203 | 160 | 169 | -42 | -34 |
| 06/2015 | 318 | 211 | 201 | 171 | -117 | -40 |
| 07/2015 | 167 | 209 | 214 | 177 | 47 | -32 |
| 08/2015 | 156 | 204 | 172 | 176 | 16 | -28 |
| 09/2015 | 271 | 205 | 194 | 179 | -77 | -26 |
| 10/2015 | 210 | 205 | 184 | 180 | -26 | -25 |
| 11/2015 | 259 | 212 | 171 | 183 | -88 | -29 |
| 12/2015 | 223 | 217 | 223 | 182 | 0 | -35 |
| 01/2016 | 216 | 215 | 145 | 184 | -71 | -31 |

Total Single Family

